

Subject	Year	Term
Psychology	12	1
<b>Topic</b>		
<b>Social Influence (Unit 1 – Introductory Topics)</b>		
<b>Content (Intent)</b>		
<b>Prior Learning (Topic)</b>		
<p>The following topic areas on the specification will be being taught simultaneously to social influence.</p> <ul style="list-style-type: none"> <li>• Approaches</li> </ul> <p>The cohort will have also completed section 1 of research methods- experimental methods and investigation</p>		
<b>Future Learning (Topic)</b>		
<p>Social influence will be applied to Forensic psychology when examining the psychological effects of prison. It will also be applied to Issues and debates – where the approaches stand in the various debates and where various issues might arise in different areas of psychology.</p>		
<b>How will knowledge and skills be taught? (Implementation)</b>	<b>How will your understanding be assessed &amp; recorded (Impact)</b>	
<p>This topic will involve a large array of pedagogy and include, but not limited to:</p> <ul style="list-style-type: none"> <li>• Teacher led lesson content</li> <li>• Group and independent quizzes/activities</li> <li>• Independent research</li> <li>• Seminar style discussions</li> </ul>	<p>Exam style essay marked against the exam criteria with written and verbal feedback. Homework - Marked and feedback given. Verbal responses. Individual and class feedback</p>	
<b>How can parents help at home?</b>		
<p>Discussing the ideas and content at home, especially focusing on incorporating the key psychological vocabulary into conversations. Watch and discuss the videos on this section for this topic on the VLE. Encourage students to revise and consolidate their lesson notes regularly and engage in disciplinary reading (see reading list below).</p>		
<b>Helpful further reading/discussion</b>		
<p><b>Reading</b></p> <ol style="list-style-type: none"> <li>1. Course texts (Illuminate/oxford – available in department or online via VLE link)</li> <li>2. Psychology review magazine – lots of relevant content in articles also exam tips. Link on VLE.</li> <li>3. BPS digest – free subscription will get recent and interesting research direct to your inbox.</li> <li>4. Academic journal articles – available on VLE</li> </ol>	<p><b>Vocabulary Lists</b></p> <p>Full vocabulary list available on the VLE, some examples follow:</p> <ul style="list-style-type: none"> <li>• Conformity</li> <li>• Obedience</li> <li>• Resistance</li> <li>• Snowball effect</li> <li>• Consistency</li> <li>• Agentic state</li> <li>• Informational influence</li> <li>• Internalisation</li> <li>• Compliance</li> <li>• Deindividuation</li> </ul>	<p><b>Careers Links</b></p> <ul style="list-style-type: none"> <li>• HE – potential psychology degree candidates</li> <li>• Psychotherapy/counselling</li> <li>• Teaching</li> <li>• Sports coaching</li> <li>• Business/marketing/PR</li> <li>• Human resources</li> <li>• Performing arts</li> </ul>