

Subject	Year	Term								
Business	Year 10	Summer 1 & 2								
Topic										
Section 3: Operations										
Content (Intent)										
<p>Prior Learning – Learners need to understand that business operations are concerned with the efficient management of the key functions and resources within a business to maximise profit.</p>										
<p>The topics covered are:</p> <table border="1"> <tbody> <tr> <td>3.1 Methods of production</td> <td>Learners are expected to understand the reasons why businesses decide on their chosen method of production</td> </tr> <tr> <td>3.2 Quality</td> <td>Learners need to understand customer expectation of quality in the production of goods and the provision of services</td> </tr> <tr> <td>3.3 Supply Chain</td> <td>Learners are required to have an overview of the role of the procurement, logistics and stock control stages of the supply chain</td> </tr> <tr> <td>3.4 Sales Process</td> <td>Learners need to understand how the sales function will work with marketing, finance, production and the supply chain to achieve the aims and objectives of the business</td> </tr> </tbody> </table>			3.1 Methods of production	Learners are expected to understand the reasons why businesses decide on their chosen method of production	3.2 Quality	Learners need to understand customer expectation of quality in the production of goods and the provision of services	3.3 Supply Chain	Learners are required to have an overview of the role of the procurement, logistics and stock control stages of the supply chain	3.4 Sales Process	Learners need to understand how the sales function will work with marketing, finance, production and the supply chain to achieve the aims and objectives of the business
3.1 Methods of production	Learners are expected to understand the reasons why businesses decide on their chosen method of production									
3.2 Quality	Learners need to understand customer expectation of quality in the production of goods and the provision of services									
3.3 Supply Chain	Learners are required to have an overview of the role of the procurement, logistics and stock control stages of the supply chain									
3.4 Sales Process	Learners need to understand how the sales function will work with marketing, finance, production and the supply chain to achieve the aims and objectives of the business									
<p>Future Learning – This unit sets the fundamental principles in place to study the other department areas of business.</p>										
How will knowledge and skills be taught? (Implementation)	How will your understanding be assessed & recorded (Impact)									
<p>This topic will involve links to the four assessment objectives throughout and will include, but not be limited to:</p> <ul style="list-style-type: none"> - Teacher led lesson content - Independent learning tasks - Group discussion/debates and questioning - Using business terminology 	<ul style="list-style-type: none"> - End of topic assessment - Past Paper responses and essays. Marked and feedback given. - Verbal responses. Individual and class feedback given. - Key term tests 									
How can parents help at home?										
<ul style="list-style-type: none"> • Discussing ideas and content at home & linking it to real businesses that they know • Watch the news and/or read a good quality newspaper • Watch any topical films or documentaries that link to Business <p>Support us with our department's high expectations of spelling, grammar, punctuation, and minimum standards.</p>										
Helpful further reading/discussion										
<p>Reading</p> <ul style="list-style-type: none"> - BBC Bitesize - Business Review magazines (subscribe online) - BBC Business news - Eduqas 	<p>Vocabulary Key Words</p> <ul style="list-style-type: none"> - Job, batch and flow production - Quality control and assurance - Supply chain - Sales process 	<p>Careers Links</p> <ul style="list-style-type: none"> - Manufacturing - Logistics - Sales - Production 								